



SIR PATRICK BIJOU

Investment Banker/Best Selling Author



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Private Placement

Trader, wealth and asset management

TEXT SECTION

HOBBIES/PAST TIMES

Classical & Rock Music, The Arts, Conservation.

CORE COMPETENCIES

- Investment Banking
- Financial Analysis
- Portfolio Management
- Project Funding
- Private Placement
- Private Equity

CREDENTIALS

Chartered Financial Analyst (CFA) Level I Exam,
December 2015

Licenses, FINRA Series 7 and Series 63,

Attendee, Wells Fargo Sales and Service
Conference

AWARDS & MEMBERSHIPS

Honorary Doctorate: The American University USA
Literature and Divinity.

Honorary Doctorate: Malawi Christian University

Multiple Recipient, Wells Fargo “Valley of the
Stars” Award

Recipient, Wells Fargo “Circle of Stars” Award

Member, Wells Fargo Millionaire Club and
Champion Circle

Global Ambassador for the International Rights
and Welfare Association (IRAWA)

Ambassador of the Royal Diplomatic Club.

Ambassador of The Academy of Universal Global
Peace USA, the governing board/trustees
member.

The Human Excellency Award.

SUMMARY

Sir Patrick is a world-renowned Investment banker and a published author. He is an intellectual and lateral thinker with extensive banking experience, having worked in senior and board positions with many banks, including Credit Agricole and Deutsche. He has worked on Wall Street as a capable and highly experienced trader in derivatives, futures and bond markets. He led the Deutsche trade desk and developed asset origination and distribution structures. He has served large corporations, creating new credit for international supply chains and SMEs in the public sector and clients across various industries, including supply chain finance, receivable finance, contract monetisation, private placement, project funding, and a broad range of trade services. He is the world's leading authority on Private Placement and has written best-selling books on the subject. He was knighted for his service to banking and his philanthropic endeavours. He has tailored funding and investments for many clients, including governments, banks, and financial institutions. His financial engineering skills have created off-balance-sheet solutions to rectify shortfalls in capital inadequacy. Sir Patrick is also a venture capitalist, backing several successful start-ups. He has extensive asset management experience and runs two significant funds and private placement programs. He has a doctorate in Economics and various honorary doctorates, and he brings over 30 years of experience in his sector.

WORK HISTORY

2024 - Current **Westpac Trading FZE**
Founder & Chairman

2024 - Current **Blackhorse Tec Acquisition Ltd**

- Founded and chaired Blackhorse Tec Acquisition Ltd, leading the company from inception to successful establishment.
- Developed strategic vision and direction, guiding the company towards achieving its business objectives.
- Built and maintained strong relationships with key stakeholders, enhancing the company's reputation and market presence.
- Demonstrated leadership and decision-making skills, fostering a culture of innovation and excellence.

2015 - Current **Blackhorse International/Blackhorse Holding LLC**

- Founded and chaired Blackhorse International/Blackhorse Holding LLC, leading the company from inception to a successful enterprise.
- Developed and executed strategic plans to drive business growth and market expansion.
- Oversaw all aspects of company operations, ensuring alignment with business goals and objectives.

1982 - 2015 **Investment Banker, T1 Trader, Fund Manager, and Best Selling Author. Director at Blackrock, Founder of The Tiger Fund.**
Wells Fargo, Deutsche Bank, Credit Agricole CIB, Calyon, Merrill Lynch, Lloyds Bank, Blackstone & Tiger FUND. Best Selling Author.

- Spearheaded the establishment of the MTN & Private Placement Desk at Lloyds Bank, significantly increasing self-led deals from 4% to 32%, showcasing strategic leadership and market expertise.
- Directed MTN and Private Placements at Conduit Capital Markets and Credit Agricole CIB, leveraging deep knowledge in Debt Capital Markets to drive successful syndications.
- Developed and marketed Interest Rate Derivatives at Calyon, demonstrating a robust understanding of structured products and multi-product approaches.
- Authored best-selling publications, sharing insights and expertise in investment banking and structured finance, enhancing professional credibility and industry influence.
- Held leadership roles at prestigious financial institutions, including Blackrock, Wells Fargo, Deutsche Bank, and others, contributing to strategic growth and innovation.
- Managed and structured complex financial products across asset classes, including Equity Derivatives, Commodities, FX, Credit, and Inflation-Linked Structures.
- Delivered exceptional results in fund management as the Founder of The Tiger Fund, driving significant returns and establishing a strong market presence.
- Maintained a consistent and professional communication style, ensuring clarity and precision in all financial documentation and stakeholder interactions.

1992 - 2001 **Fund Manager**
WELLS FARGO BANK

- Efficaciously managed medium to high net-worth clients, providing tailored financial solutions based on comprehensive overview and balance sheet analyses.
- Made strategic product recommendations aligned with clients' needs, leveraging extensive analyses to enhance client satisfaction and retention.
- Led a Sales/Operations platform of 20+ staff, ensuring efficient operations and high-quality service delivery.
- Referred over \$30M in hard dollar assets, including raw deposits, and \$1.5B in investments to the Wealth Management Group, significantly contributing to the bank's financial growth.

President of International Banking Relations of Commonwealth Entrepreneurs Club.

Associate General International Association of Chiefs of Police

Deputy of the Department for Peace and the Environment: Diplomatic Bureau and International Representation at the International Parliament for Safety and Peace

Ambassador of the United Nations World Peace Association (UNWPA).

Knighted for services to banking and charity: **SOVEREIGN ORDER OF KNIGHTS OF MALTA**

COMPUTER TECHNOLOGY

Microsoft Office Suite: Word, Excel, Outlook, PowerPoint

- Played a pivotal role in advisement and analysis of holdings, ensuring optimal investment strategies and risk management.
- Conducted thorough reviews and analyses of credit packages before partnership establishment, identifying cash flow and income sources to inform investment decisions.
- Achieved recognition as the top investment referral within the branch for the majority of 2002-2005, demonstrating exceptional performance and contribution to branch success.
- Maintained consistency and clarity in all communications, ensuring error-free and professional presentation of financial analyses and recommendations.

1986 - 1990

Personal Banker 1

WELLS FARGO BANK

- Took on a wide range of roles; formed new banking relationships through opening accounts, facilitating peripheral product sales and providing the utmost in quality customer service. Maintained ongoing accounts and assisted the branch in daily operations. Analyzed and managed client portfolios to enhance client relationships and experience; cross-sold with help from numerous partners.

EDUCATION

2022

Honorary Doctorate

Central Christian University, Malawi
PHD (Hons), Professor of Criminology

2021

Honorary Doctorate

The American University USA
Literature and Divinity

1982 - 1986

B.A (Hons)

Camden County College, New Jersey, USA
Business Studies

MBA

Economics and International banking

PhD Economics

PhD Thesis: The Impact of Quantitative Easing Measures on Interest Rates, Financial Markets, and Economic Activity: A case study of U.S.A.

An empirical analysis of the ECB quantitative easing programme

1978 - 1982

BA Business Studies, MBA Economics & International banking, PhD Economics

Camden County College New Jersey, USA
Business Studies, Economics, International Banking

CUSTOM DATED SECTION

SKILLS

Instrumental in creating the economic phenomenon of Contract For Difference (CFD), a concept regarded as truly pioneering that today all banks and trading institutions now adopt. Using clever leverage ratios, CFD has changed how trading is implemented across capital markets. Published books about CFD and how to become wealthy by executing strategies and concepts in asset management and wealth creation. Manages trading platform in Private Placement through DBS Bank trade desk.

From his humble beginnings with Wells Fargo Bank on Wall Street, he has served as a personal banker, fund manager, and a remarkable bond, futures, and derivate trader on the Deutsch trading floor. Sir Patrick has established himself as a specialist in the debt capital markets, private

placements, and structured products. His financial architecture and creative skills have seen him work with some of the best minds. He established the M.T.N. & Private Placement Desk and dealer function within Lloyds Bank P.L.C. He was also the first trader for Lloyd's treasury, where he significantly increased the portion of self-led deals from 4% to 32% in 2002. Sir Patrick has helped large corporations create new credit structures for international supply chains, S.M.E.s, the public sector, and clients across various financial products and is a senior adviser to governments. He has tailored funding and investments for different clients with his innovation and leadership skills, including governments and financial institutions. One of his notable accomplishments is implementing over \$1.3 billion in funding for social housing in the Bahamas, having gathered a wide range of expertise in venture capital and asset management. He has backed and advised several successful start-ups while running two significant funds. His methods are sustainable, and he can boast one of the highest return ratios in the investment banking sector, assuring clients impressive profits and returns on their capital. He is also renowned and sought after as a wealth manager, managing his trading platform in Private Placement through his desk at DBS Bank.
