# Victor Panlilio

## A studious photographer and writer

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## In Brief

IT-savvy, empathetic communicator, 15+ years in verbal and visual storytelling. On Flickr and YouTube since 2006; Twitter, Facebook, and LinkedIn, since 2007; Yelp and Vimeo, 2009; Instagram, 2010.

Work

## Owner/Principal

Jan 2002 - Present

Victor Panlilio Photography

Clients include Clear Water Academy, Envista Forensics, Spiritus Chamber Choir, Roman Catholic Diocese of Calgary, FAUN Studio, Worley, Mountain View Optometry, Girl Guides of Canada, NFPA Alberta, Parents for Choice in Education; official photographer for Mikhail Gorbachev during his Calgary visit.

#### **Technical Writer - Engineering**

Mar 2022 - Feb 2023

## **Frequency Foundry**

Edited, revised, and QA SaaS software documentation for internal and external clients.

## Senior Technical Writer

WestJet

Reviewed/edited/updated documentation for end-user experience and corporate apps.

## IT Support Specialist

Nov 2020 - Sep 2021

Sep 2021 - Mar 2022

## **Evolution Group**

Remote and onsite technical support to small businesses: Microsoft 365 and Google Workspace administration; Win10/macOS/iOS hardware and software upgrades; printer and network troubleshooting (VPNs, WiFi); server, endpoint, and cloud backup monitoring (N-able, MSP360). Edit Wordpress sites (images and text).

## **Operations Specialist**

Aug 2018 - Sep 2018

## JobJar Solutions

Remote technical support via RingCentral, email, and Zendesk to solopreneurs and small businesses that used the JobJar SaaS app to source and bid on jobs-to-be-done in residential renovation, repair, and maintenance.

• Key accomplishment: introduced a video creation tool (Lumen5) to efficiently produce educational and promotional videos for social media.

## IT Consultant

#### SotoNets Inc.

Delivered onsite consulting services to small businesses that (a) were migrating between cloud infrastructures and (b) needed to retire mission-critical custom-developed applications and adopt cloud-based, mobile-ready alternatives.

• Key accomplishment: migrated a highly sensitive finance consultancy to a secure, regulatory-compliant cloud infrastructure.

IT Consultant Berti Group

Mar 2017 - Feb 2018

Mar 2018 - Aug 2018



## Stuff I've done

Work Samples



Executive portrait



Alaska Pipeline Project Bid



Leadership Slide Deck

Networked markets have no respect for companies unable or unwilling to speak as they do.

**Corporate Presentation** 

Information technology support and training to businesses that used Office 365, Daylite, and LightSpeed, on macOS and iOS endpoints and Windows 7 and 10 workstations. Managed Cisco Meraki networks, CrashPlan, and Datto cloud backup.

#### Senior Client Relationship Manager

Jan 2014 - Mar 2016

#### ComplyWorks Ltd.

Trained key clients (in-person and via webinars) on a SaaS web app for workforce safety operations management; emailed campaigns on behalf of clients (Constant Contact); funnelled customer intelligence to sales; grew revenue in accounts.

• Key accomplishment: reduced customer churn during an oil price collapse.

#### Marketing Director

Nov 2007 - Mar 2013

#### WorleyParsons Canada Infrastructure & Environment

Led team producing collateral (brochures, posters, presentations, videos, tradeshow banners); qualified RFPs; managed Google profile to raise organic search rank; gave input to web/social media strategy; taught presentation best practices; designed e-books for internal communications and outbound sales.

• Key accomplishment: won a complex engineering project bid (>\$1.5M in fees)

#### Senior Technical Writer

Oct 2006 - Oct 2007

#### WorleyParsons Komex

Designed and produced print collateral, presentations, trade show and conference video loops, and banners; executed corporate photography assignments; managed marketing SharePoint subsite.

#### **IT Consultant**

Jun 2003 - Sep 2006

#### Claero Systems

Sold and delivered IT services (technology audits, procurement, configuration, user training and support, and vendor management) to architecture, interior design, marketing, engineering, restaurant, recruitment, specialty retail, and multi-unit real estate development businesses.

#### **Migration Specialist**

#### **Devon Energy**

Updated 1500+ PCs to new corporate standard as part of a project team; re-imaged, tested, and deployed desktop and laptop hardware; conducted business partner interviews and user acceptance testing on COTS and custom oil and gas software.

• Key accomplishment: completed project on time and on budget

#### Database Analyst

Oct 2000 - May 2002

Nov 2002 - May 2003

## Fujitsu Consulting (DMR)

Supported applications used to manage gas transportation on TransCanada's mainline; audited application business logic; wrote documentation and trained business analysts to interpret SQL-extracted data.

• Key accomplishment: saved >\$240K in annual software licensing costs

## Education

#### M.A. (candidate)

#### University of Calgary

Completed courses in the Faculty of Education, took some M.Sc. courses in the Faculty of Engineering, and one MBA course in the Faculty of Management

B.Sc. Mechanical Engineering University of the Philippines



**Recruitment Brochure** 



**Executive Summary** 



Group Portrait



Poster Design



Coffee Table Book

Video	
VILLEO	
Presentations for Calgary A.	I. Meetup

Completed five-year program in 4-1/2 years and graduated in top 10% of class; in senior year, led class team designing a large-scale electricity generating plant; wrote computer models to simulate steam turbine operating characteristics

## Portfolio

#### Additional work samples



A.I. Case Study

Ad Layout



E-commerce

Where? How?

Who? What? When?

**Client Intro** 



Talent Deck



Fashion Editorial



Acquired Insights



Automated Machine Learning



Better Banking